

DEPARTAMENTO DE RELACIÓN CON INVERSORES

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Madrid, 23rd April, 2008

SALES 1st Quarter 2008

| | REVENUES Q1 | | | | | | | | | | |
|--------------------------------------|-------------------------|--------|---------|---------|-------------------------|--|--|--|--|--|--|
| Euro Million | 2008 | 2007 | %VAR | *LFL Q1 | 21 st | | | | | | |
| Spain & Portugal | 95.59 | 94.43 | 1.23% | -4.49% | -2.30% | | | | | | |
| Netherlands & Belgium | 83.89 | 73.75 | 13.75% | 4.75% | 6.96% | | | | | | |
| Germany | 57.17 | 52.43 | 9.04% | 3.21% | 10.67% | | | | | | |
| Switz.,Aust.,Hun. & Rom. | 14.58 | 12.68 | 14.98% | 15.19% | 19.46% | | | | | | |
| Italy | 48.70 | 37.35 | 30.39% | -1.03% | 1.29% | | | | | | |
| Latinamerica | 20.31 | 17.91 | 13.40% | 11.67% | 14.49% | | | | | | |
| Hotel & Others B.U. | 320.24 | 288.55 | 10.98% | 1.58% | 4.83% | | | | | | |
| Relevant Non-Recurring | 0.08 | 18.94 | -99.58% | - | | | | | | | |
| Actividad Inmobiliaria | 4.16 | 10.89 | -61.80% | - | - | | | | | | |
| TOTAL REVENUE | 324.48 | 318.38 | 1.92% | - | - | | | | | | |
| *LFL: At constant scope of consolida | ition and exchange rate | S | | | | | | | | | |

The results for the first quarter of 2008 reflect the impact of a series of events that make quarterly comparisons difficult and distort the underlying trend of the hotel business:

- The timing of Easter vacation normally has a big impact on urban hotels, and this year the holiday fell in March. As of March 31st, RevPar in terms of "like-for-like" and constant currency was up 2.03%, while as of April 21st it was up 5.41%.
- The negative impact of foreign exchange rates reduced hsotel revenues by 0.93%, or €2.7 million, due to the depreciation of most currencies against the Euro.
- In 1Q08, sales in the hotel division increased by 11%. This can be explained almost completely by the fact
 that the number of rooms consolidated into the group was 10.7% higher than the same period last year. It
 is important to remember that in 1Q07 Jolly Hotels was consolidated only from February 1st.
- €18.94m in non-recurrent revenues in 1Q07 a from the negative consolidation differences at Jolly Hotels.

As of April 21st, 2008:

- If the distortion caused by the Easter break is eliminated, making the two periods more directly comparable, the like-for-like RevPar in Europe increased by 4,82%, following a 4,99% rise in prices and a 0,16% decline in occupancy.
- Of note is the outstanding performance of RevPar in Germany, up 10.88%; Austria, Switzerland and Hungary, +17.83% and Latin America, +13.87% in constant currencies.

Real Estate Activity

 Sotogrande: Sotogrande obtained revenues of €4.16m, compared to €10.89m in the same period last year. As of march 2008, Sotogrande had committed sales, not yet accounted for on the books, of €79.73m compared to €77.1m at the end of 2007.



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Hotel Activity

RevPar and Sales

- Spain and Portugal: Sales and PevPar decreased by 4.49% and 3.88%, respectively. It is important to take into account the negative impact that Easter and the pre-elections period had chiefly in Madrid. The accumulative RevPar as of April 21st, which eliminates the impact of Easter, shows an improvement in the trend to -2.42%. RevPar as of April 21st
- Italy: RevPar evolution, +2.58%, showed a positive and stable trend in spite of the negative impact of the campaign period before the April Elections. The trend is accelerating as of April 21st and RevPar shows an increase of 6.63%.
- **Benelux and others**: Also noteworthy is the sales performance of this business unit despite the Easter holidays. Like-for-Like RevPar in constant terms rose by 4%. As of April 21, RevPar is up 6.9%.
- Germany: RevPar rose by 3.3% due to higher prices, while sales rose 3.2% in 1Q08. Again the underlying trend is blurred by the Easter period. As of April 21st, RevPar was up 10.88%.
- Austria, Switzerland and Hungary: Very positive performance of sales and RevPar. By March 31st, sales and RevPar increased by 15.19% and 13.89%, respectively; through April 21st, the growth rates were 19.46% and 17.83%.
- America: The very negative evolution of local currencies against the Euro has distorted an otherwise good performance by Mexico and Argentina. In constant currencies, RevPar was up by 1.57% in Mexico, boosted by prices, and by 30% in Argentina, bolstered by higher prices and occupancy rates. Through April 21st, RevPar in Mexico and Argentina increased by 5.09% and 29.64% respectively.

| UP TO MARCH 2008 RATES NH HOTELES | | | | | | | | | | | |
|--|---------------|--------|-------------|--------|--------|--------|--------|--------|--------|-------|--------|
| | AVERAGE ROOMS | | OCCUPANCY % | | | ADR | | | REVPAR | | |
| | 2,008 | 2,007 | 2,008 | 2,007 | % Var | 2,008 | 2,007 | % Var | 2,008 | 2,007 | % Var |
| Spain & Portugal "Like for like" | 11,807 | 11,837 | 56.37% | 60.71% | -7.15% | 93.58 | 90.39 | 3.53% | 52.75 | 54.88 | -3.889 |
| TOTAL B.U. SPAIN | 12,746 | 12,182 | 55.79% | 59.73% | -6.59% | 93.99 | 90.66 | 3.67% | 52.44 | 54.15 | -3.169 |
| Italy "Like for like" | 5,527 | 5,540 | 54.10% | 54.23% | -0.22% | 104.60 | 101.74 | 2.81% | 56.59 | 55.17 | 2.589 |
| TOTAL B.U ITALY | 6,707 | 4,547 | 53.14% | 57.64% | -7.80% | 102.44 | 102.98 | -0.52% | 54.44 | 59.36 | -8.289 |
| Benelux + France + UK + SA "Like for like" | 7,923 | 7,946 | 64.12% | 63.80% | 0.51% | 102.87 | 100.54 | 2.32% | 65.96 | 64.14 | 2.84% |
| TOTAL B.U. HOLLAND & BELGIUM | 8,533 | 7,814 | 62.86% | 63.48% | -0.99% | 102.71 | 99.10 | 3.65% | 64.56 | 62.91 | 2.62% |
| Switzerland, Austria & Hungary "Like for like" | 1,773 | 1,774 | 69.02% | 63.65% | 8.44% | 79.53 | 75.72 | 5.03% | 54.89 | 48.20 | 13.899 |
| TOTAL B.U. SWITZ&AUST&HUNG & ROM | 2,095 | 2,026 | 65.73% | 61.36% | 7.12% | 80.75 | 76.87 | 5.05% | 53.08 | 47.17 | 12.539 |
| Germany "Like for like" | 9,686 | 9,578 | 55.98% | 57.00% | -1.79% | 71.47 | 67.96 | 5.17% | 40.01 | 38.73 | 3.309 |
| TOTAL B.U. GERMANY | 10,061 | 9,637 | 55.68% | 56.20% | -0.92% | 71.64 | 67.43 | 6.24% | 39.89 | 37.90 | 5.26% |
| EUROPE "LIKE FOR LIKE" | 36,716 | 36,674 | 58.21% | 59.57% | -2.29% | 90.92 | 87.94 | 3.38% | 52.92 | 52.39 | 1.029 |
| Total B.U. EUROPE | 40,142 | 38,801 | 57.34% | 58.87% | -2.59% | 91.10 | 88.18 | 3.29% | 52.24 | 51.91 | 0.639 |
| TOTAL EUROPE CONSOLIDATED | 40,142 | 36,205 | 57.34% | 59.43% | -3.51% | 91.10 | 87.46 | 4.16% | 52.24 | 51.98 | 0.509 |
| Las Americas "Like for fike" | 3,348 | 3,349 | 68.06% | 65.51% | 3.89% | 65.72 | 68.63 | -4.24% | 44.73 | 44.96 | -0.519 |
| LATINAMERICA CONSOLIDATED | 3,598 | 3,317 | 67.41% | 64.74% | 4.12% | 66.17 | 67.36 | -1.77% | 44.60 | 43.61 | 2.289 |
| TOTAL CONSOLIDATED | 43,740 | 39,522 | 58.17% | 59.88% | -2.85% | 88.72 | 85.64 | 3.60% | 51.61 | 51.28 | 0.659 |
| NH HOTELES "LIKE FOR LIKE" | 40,064 | 40,024 | 59.03% | 60.07% | -1.73% | 88.49 | 86.19 | 2.66% | 52.24 | 51.78 | 0.899 |
| TOTAL CONSOLIDATED | 43,740 | 39,522 | 58.17% | 59.88% | -2.85% | 88.72 | 85.64 | 3.60% | 51.61 | 51.28 | 0.65% |



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| RevPar | as of April 21st | *LFL as of Abril 21 st |
|---------------------------------|------------------------------|--------------------------------------|
| Spain & Portugal | | -2.42% |
| Netherlands & Belgium | | 6.90% |
| Germany | | 10.88% |
| Switz.,Aust.,Hun. & Rom. | | 17.83% |
| Italy | | 6.63% |
| Latinamerica | | 13.87% |
| TOTAL NH | | 5.41% |
| *LFL: At constant scope of cons | solidation and exchange rate | S |

Real Estate Activity

- Sotogrande's real estate activity generated revenues of €4.16m, compared to €10.89m in the same yearearlier period. The drop in sales is explained by the timetable for handing over keys to apartment houses.
- At December 31st 2007, Sotogrande had committed sales, not yet accounted for on the books, of €79.73m, compared to €77.1m at the end of 2007 and €71.28m at March 31, 2007. Most of these sales correspond to the residential development Ribera del Marlin and Berths in La Marina.

| Sotogrande - Revenue Breakdown | Q1 2008 | | Q1 2007 | | |
|--------------------------------|----------|---------|----------|---------|--|
| Sologianue - Revenue Breakdown | Mn Euros | % total | Mn Euros | % total | |
| Berths and Parking lots | 0.7 | 16% | 0.2 | 2.1% | |
| Apartments | 0.0 | 0% | 5.6 | 51.7% | |
| Plots | 0.0 | 0% | 3.4 | 30.9% | |
| Real Estate Revenue | 0.67 | 16% | 9.2 | 84.8% | |
| Other Revenue | 3.5 | 84% | 1.7 | 15.2% | |
| Total Revenue | 4.16 | 100,0% | 10.89 | 100.0% | |



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Financial highlights and other relevant issues

- Net Debt: Rose to €1,152.54m in the period from €1,065.9m at the end of 2007.
- **Financial Expenses**: Financial Expenses rose to €23.77m from €9.26m, of which €6.3m can be explained by the decline in the share price of the NH share that is linked to the equity swap covering the stock options plan approved in 2007. Debt as of March 31st 2007, before de acquisition of Jolly Hotels, totalled €655.84m, which, together with the rise in the reference interest rates, explains the increase in Financial Expenses.

Jolly Hotels

On February 14th 2008, the Italian authorities approved the "squeeze out" of the minorities of Jolly, following its merger with Grande Jolly, the enterprise managing Jolly. As a result, NH Italia (55% NH Hoteles-45% Banca Intesa) currently owns 100% of Jolly Hotels after having paid €16.06m to acquire the residual shares.

New additions

Internal or Organic Development

So far in 2008, six new hotel with 1,286 rooms have been opened.

Particularly noteworthy is the incorporation of NH Paseo del Prado into the group under a lease formula.
 This addition gives NH an excellent hotel with a first-class location.

Hotels Openings since January 1st 2008

| Hotels | City | Contract | # Rooms |
|------------------------|----------------------|------------|---------|
| NH Victoria Palace | El Escorial (Madrid) | Leased | 78 |
| NH Paseo del Prado | Madrid | Leased | 114 |
| NH Orio al Serio | Bérgamo | Leased | 118 |
| NH Sparrenhorst | Nunspeet (Holanda) | Owned | 117 |
| NH Monterrey | Monterrey (México) | Leased | 217 |
| EDENH Real Arena | Rep. Dominicana | Management | 642 |
| Total Nuevas Aperturas | | | 1286 |

Asset management

In order to maximise the return on the capital employed in each of the business units, NH has embarked on an asset rationalization program that includes the sale of those assets failing to generate enough value for the group, both from a strategic or economic point of view. NH does not consider franchising to be an adequate means of growth. Accordingly, it has cancelled all the contracts inherited from the acquisition of the Italian chain Jolly Hotels.

Hotels which left the Group NH from January 1, 2008

| Hotels | City | Contract | # Rooms |
|-------------------------|----------|-----------|---------|
| NH Weinheim Ottheinrich | Germany | Leased | 25 |
| Jolly Hotel Stendhal | Italy | Franchise | 62 |
| Jolly Hotel Salerno | Italy | Franchise | 104 |
| Jolly Hotel Della Valle | Italy | Franchise | 120 |
| Jolly Hotel Messina | Italy | Franchise | 96 |
| Jolly Hotel Siracusa | Siracusa | Franchise | 100 |
| NH Sao Paulo | Brasil | Owned | 135 |
| Total Exits | | | 642 |

Progress of the Expansion Plan (18,000 rooms 2007-2009)

In the 68 weeks since January 1, 2007, the number of NH rooms has increased by 7,743 in 45 hotels, which is in line with the 3-year goal.

Since January 2007, the new projects are distributed geographically as follows: 55% in Central and Eastern Europe: Germany, Holland, Switzerland, Austria, Check Republic and France; 30% in Southern Europe: Spain and Italy; and 15% in Latin America and other countries.

Agreements with Hotels between January 1 and April 21, 2008

| Projects | City | Contract | # Rooms | Opening |
|--------------------|--------------------------------|-------------------------|---------|---------|
| 1 | San Sebastián de los Reyes | Leased | 120 | 2010 |
| 2 | Lejona, Vizcaya | Management | 125 | 2009 |
| 3 | La Laguna, Tenerife | Management | 105 | 2009 |
| 4 | Buenos Aires, Argentina | 50% Owned | 185 | 2008 |
| 5 | Madrid, Spain (Extension) | Leased | 15 | 2010 |
| 6 | Olomouc, Check Republic | Management | 136 | 2009 |
| 7 | Dresden, Germany | Leased | 235 | 2010 |
| 8 | Gerona, Spain | Leased | 115 | 2010 |
| 9 | Rotterdam | Leased with Call Option | 280 | 2012 |
| Projects | City | Contract | # Rooms | Opening |
| 10 | Nunspeet, Holland | Owned | 117 | 2008 |
| 11 | Madrid | Leased | 114 | 2008 |
| 12 | México (Extension p. Vallarta) | Management | 194 | 2008 |
| 13 | México (Extension Cancun) | Management | 104 | 2008 |
| 14 | Bussum, Holanda (Extension) | 56% Owned | 42 | 2009 |
| Total New Openings | | | 1887 | |

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GRUPO NH HOTELS BY COUNTRIES

R= ROOMS; H= HOTELS; CO= CALL OPTION; L= LEASED; O= OWNED; M= MANAGED; F= FRANCHISE

| | R | Н | СО | L | R | 0 | R | М | R | F | R |
|--------------------|--------|-----|------|-----|----------|----|-------|----|-------|----------|----------|
| | | ··· | - 00 | | <u> </u> | | | | | <u> </u> | <u> </u> |
| ARGENTINA | 1,240 | 9 | 0 | 0 | 0 | 9 | 1,240 | 0 | 0 | 0 | 0 |
| URUGUAY | 136 | 1 | 0 | 0 | 0 | 1 | 136 | 0 | 0 | 0 | 0 |
| MEXICO | 3,270 | 16 | 0 | 5 | 679 | 6 | 1,261 | 5 | 1,330 | 0 | 0 |
| BRASIL | 135 | 1 | 0 | 0 | 0 | 1 | 135 | 0 | 0 | 0 | 0 |
| CHILE | 122 | 1 | 0 | 0 | 0 | 1 | 122 | 0 | 0 | 0 | 0 |
| CUBA | 968 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 968 | 0 | 0 |
| PORTUGAL | 313 | 3 | 0 | 3 | 313 | 0 | 0 | 0 | 0 | 0 | 0 |
| SPAIN | 14,250 | 128 | 0 | 88 | 10,052 | 18 | 2,529 | 22 | 1,669 | 0 | 0 |
| ITALY | 7,978 | 55 | 0 | 30 | 4,713 | 16 | 2,448 | 6 | 525 | 3 | 292 |
| ENGLAND | 596 | 3 | 0 | 1 | 121 | 1 | 275 | 1 | 200 | 0 | 0 |
| HOLLAND | 5,978 | 32 | 2 | 12 | 1,672 | 19 | 4,226 | 1 | 80 | 0 | 0 |
| BELGIUM | 1,632 | 11 | 0 | 2 | 434 | 9 | 1,198 | 0 | 0 | 0 | 0 |
| GERMANY | 10,061 | 57 | 17 | 57 | 10,061 | 0 | 0 | 0 | 0 | 0 | 0 |
| SWITZERLAND | 632 | 5 | 0 | 3 | 400 | 2 | 232 | 0 | 0 | 0 | 0 |
| AUSTRIA | 1,220 | 7 | 4 | 7 | 1,220 | 0 | 0 | 0 | 0 | 0 | 0 |
| HUNGARY | 160 | 1 | 0 | 1 | 160 | 0 | 0 | 0 | 0 | 0 | 0 |
| RUMANIA | 161 | 2 | 0 | 1 | 83 | 0 | 0 | 1 | 78 | 0 | 0 |
| LUXEMBURG | 148 | 1 | 1 | 1 | 148 | 0 | 0 | 0 | 0 | 0 | 0 |
| SOUTHAFRICA | 240 | 2 | 0 | 1 | 198 | 1 | 42 | 0 | 0 | 0 | 0 |
| DOMINICAN REPUBLIC | 642 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 642 | 0 | 0 |
| UNITED STATES | 242 | 1 | 0 | 0 | 0 | 1 | 242 | 0 | 0 | 0 | 0 |
| FRANCE | 314 | 2 | 0 | 1 | 152 | 1 | 162 | 0 | 0 | 0 | 0 |
| | | 341 | | 213 | | | | | 5,492 | | 29 |

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SI GNED PROJECTS OF GRUPO NH HOTELES

R= ROOMS; H= HOTELS; CO= CALL OPTION; L= LEASED; O= OWNED; M= MANAGED; F= FRANCHISE

| | R | Н | СО | L | R | 0 | R | М | R | F | R |
|--------------------|-------|----|----|----|-------|---|-------|----|-------|---|---|
| ARGENTINA | 406 | 3 | 0 | 0 | 0 | 3 | 406 | 0 | 0 | 0 | 0 |
| MEXICO | 1,546 | 5 | 0 | 1 | 132 | 1 | 140 | 3 | 1,274 | 0 | 0 |
| CUBA | 149 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 149 | 0 | 0 |
| SPAIN | 1,634 | 12 | 0 | 10 | 1,378 | 0 | 14 | 2 | 242 | 0 | 0 |
| ITALY | 1,497 | 11 | 0 | 8 | 1,047 | 1 | 202 | 2 | 248 | 0 | 0 |
| HOLLAND | 390 | 2 | 1 | 2 | 327 | 0 | 63 | 0 | 0 | 0 | 0 |
| GERMANY | 623 | 2 | 0 | 2 | 623 | 0 | 0 | 0 | 0 | 0 | 0 |
| AUSTRIA | 300 | 0 | 0 | 0 | 300 | 0 | 0 | 0 | 0 | 0 | 0 |
| HUNGARY | 114 | 1 | 0 | 1 | 114 | 0 | 0 | 0 | 0 | 0 | 0 |
| POLAND | 213 | 2 | 0 | 1 | 119 | 0 | 0 | 1 | 94 | 0 | 0 |
| CHECK REPUBLIC | 508 | 3 | 0 | 2 | 372 | 0 | 0 | 1 | 136 | 0 | 0 |
| SOUTHAFRICA | 190 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 190 | 0 | 0 |
| SENEGAL | 310 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 310 | 0 | 0 |
| DOMINICAN REPUBLIC | 575 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 575 | 0 | 0 |
| COLOMBIA | 396 | 2 | 0 | 0 | 0 | 1 | 256 | 1 | 140 | 0 | 0 |
| FRANCE | 488 | 2 | 0 | 2 | 488 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | |
| TOTAL PROJECTS | 9,339 | 50 | 1 | 29 | 4,900 | 6 | 1,081 | 15 | 3,358 | 0 | 0 |