

DEPARTAMENTO DE RELACIÓN CON INVERSORES

NH HOTELES
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Madrid, 17th June 2008

5M 2008 SALES AND RESULTS PREVIEW PROFORMA (non-audited)*

Highlights

- In the first five months of 2008, like for like RevPar increased 3.0% vs. same period last year. ADR increased by 3.0% and occupancy remained constant. In Europe like-for-like RevPar grew 3.2% and in the Americas 13.2% considering constant currency.
- Recurrent Hotel activity, both in revenues and EBITDA increased by 10.7% and 14.4% respectively (assuming 5 months consolidation for Jolly Hotels in 2007, incorporated from 1st February 2007, the EBITDA growth would have been 15.2%).
- Recurrent Hotel activity shows a margin improvement both in GOP (33.6% vs. 32.9% in 2007) and EBITDA (15.3% vs. 14.8% in 2007).
- Non-recurrent items: €28.46m in non-recurrent revenues, explained by the proforma capital gain from the sale & lease back transaction of three hotels in Spain.
- Consolidated net income rose to €25.3m, an increase of 6.6%, compared to last year figures.

HOTEL ACIVITY EXCLUDING NON RECURRING ITEMS AS OF MAY 31 2008										
	5M 20	800	5M 2	5M 2007						
	M Eur.	%	M. Eur	%	Var. %					
TOTAL REVENUES	596,2	100%	538,5	100%	10,7%					
Staff Cost Operating expenses	-207,7 -188,4	-34,8% -31,6%	-190,3 -171,0	-35,3% -31,8%	9,2% 10,2%					
GROSS OPERATING PROFIT	200,2	33,6%	177,3	32,9%	13,0%					
Lease payments and property taxes	-109,0	-18,3%	-97,5	-18,1%	11,8%					
EBI TDA	91,3	15,3%	79,8	14,8%	14,4%					

^{*} Capital gain from the Sale&Lease-back transaction due in June incorporated.



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Hotel Activity

Like- for-Like RevPar

All Business Units have seen RevPar increases above 3%, except for Spain and Portugal. However, the outlook for the rest of the year remains challenging.

- Spain and Portugal: Weak market demand pushing down occupancy rates, but ADR still growing at almost 3% in like-for-like terms. Comparability for the coming weeks will be difficult due to strong last year performance.
- I taly: Occupancy slightly increased in all key cities. Milan has showed a positive evolution both in ADR and occupancy.
- Benelux and others: Weaker flow of US travellers is impacting negatively on the leisure market but RevPar
 growth still healthy.
- Germany: One of the best market performers with RevPar growing almost 9% due to an ADR increase of 7.3%.
- Central and Easter Europe: Positive impact from the Pre EuroCup activity. Vienna fully booked. RevPar growth close to 15%, with both ADR and occupancy increasing near 7%.
- Las Americas: Strong RevPar growth in constant currency (+13%), while in real terms it kept constant due
 to a negative exchange rate evolution. Although Mexico is affected by a weak US economy, recent and new
 openings are expected to contribute shortly. Argentina contributes to performance very positively.

		KPI 'S NH HOTELES UP TO 31 ST MAY										
	AVERAG	AVERAGE ROOMS		OCCUPANCY %			ADR			REVPAR		
	2008	2007	2008	2007	% Var	2008	2007	% Var	2008	2007	% Var	
Spain & Portugal "Like for like"	11.810	11.836	61,10%	64,24%	-4,89%	94,63	91,97	2,89%	57,82	59,08	-2,14%	
TOTAL B.U. SPAIN	12.761	12.220	60,76%	63,42%	-4,19%	95,14	92,52	2,83%	57,81	58,68	-1,47%	
Italy "Like for like"	5.630	5.661	60,10%	59,17%	1,58%	108,36	105,09	3,11%	65,12	62,18	4,74%	
TOTAL B.U. ITALY	6.889	5.514	58,82%	61,84%	-4,89%	106,57	106,36	0,19%	62,69	65,78	-4,71%	
Benelux & Others "Like for like"	7.923	7.925	69,01%	68,50%	0,74%	106,71	104,05	2,55%	73,64	71,28	3,31%	
TOTAL B.U. BENELUX	8.518	7.925	68,05%	68,36%	-0,46%	106,96	103,00	3,84%	72,78	70,42	3,36%	
Central & Eastern Europe "Like for like"	1.774	1.773	72,70%	67,75%	7,31%	82,90	77,53	6,93%	60,27	52,53	14,75%	
TOTAL B.U. CENTRAL & EASTERN EUROPE	2.096	2.025	70,46%	66,33%	6,22%	84,39	78,80	7,09%	59,46	52,27	13,75%	
Germany "Like for like"	9.686	9.578	59,90%	59,01%	1,50%	72,83	67,85	7,33%	43,62	40,04	8,95%	
TOTAL B.U. GERMANY	10.061	9.621	59,70%	58,79%	1,54%	73,00	67,66	7,89%	43,58	39,78	9,55%	
EUROPE "LIKE FOR LIKE"	36.823	36.774	62,89%	63,19%	-0,46%	93,37	90,07	3,67%	58,73	56,91	3,19%	
Total B.U. EUROPE	40.325	38.950	62,21%	62,77%	-0,89%	93,78	90,56	3,56%	58,34	56,85	2,63%	
TOTAL EUROPE CONSOLIDATED	40.325	37.306	62,21%	63,20%	-1,57%	93,78	90,19	3,99%	58,34	57,00	2,36%	
Las Américas "Like for like"	3.213	3.215	70,24%	66,86%	5,06%	66,40	69,78	-4,85%	46,64	46,65	-0,03%	
LATINAMERICA CONSOLIDATED	3.646	3.385	68,52%	66,44%	3,12%	66,51	67,72	-1,79%	45,57	44,99	1,28%	
TOTAL CONSOLIDATED	43.971	40.691	62,73%	63,47%	-1,16%	91,31	88,23	3,49%	57,28	56,00	2,29%	
NH HOTELES "LIKE FOR LIKE"	40.036	39.988	63,48%	63,48%	0,00%	90,98	88,35	2,97%	57,76	56,09	2,97%	
TOTAL CONSOLIDATED	43.971	40.691	62,73%	63,47%	-1,16%	91,31	88,23	3,49%	57,28	56,00	2,29%	





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SM 2008 M Eur.			
Room Revenues February Real estate sales and other February Real estate sales and other Real estate sales Real e	5M :	2007	2008/ 2007
Real estate sales and other 7,4 1% Non-recurring Revenues 29,0 5% TOTAL REVENUES 632,6 100% Cost of real estate sales -0,2 0% Staff Cost -209,0 -33% Operating expenses -192,0 -30% Other Non-recurring expenses -5,3 -1% GROSS OPERATING PROFIT 226,1 36% Lease payments and property taxes -109,0 -17% EBITDA 117,1 19% Depreciation -50,6 -8% Interest income (expense) -38,1 -6% Income from minority equity interests -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	M. Eur	%	Var. %
Non-recurring Revenues 29,0 5%	538,5	94%	10,7%
Cost of real estate sales	16,1	3%	-54,5%
Cost of real estate sales Staff Cost Operating expenses Other Non-recurring expenses Other Non-recurrin	19,2	3%	50,9%
Staff Cost	573,8	100%	10,2%
Operating expenses -192,0 -30% Other Non-recurring expenses -5,3 -1% GROSS OPERATING PROFIT 226,1 36% Lease payments and property taxes -109,0 -17% EBITDA 117,1 19% Depreciation -50,6 -8% EBIT 66,5 11% Interest income (expense) -38,1 -6% Income from minority equity interests -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-5,6	-1%	-96,6%
Other Non-recurring expenses -5,3 -1% GROSS OPERATING PROFIT 226,1 36% Lease payments and property taxes -109,0 -17% EBITDA 117,1 19% Depreciation -50,6 -8% EBIT 66,5 11% Interest income (expense) ncome from minority equity interests -38,1 -6% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-191,5	-33%	9,1%
Other Non-recurring expenses -5,3 -1% GROSS OPERATING PROFIT 226,1 36% Lease payments and property taxes -109,0 -17% EBITDA 117,1 19% Depreciation -50,6 -8% EBIT 66,5 11% Interest income (expense) ncome from minority equity interests -38,1 -6% Income from minority equity interests -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-174,8	-30%	9,9%
Lease payments and property taxes	-0,9	0%	470,7%
EBITDA 117,1 19% Depreciation -50,6 -8% EBIT 66,5 11% Interest income (expense) ncome from minority equity interests -38,1 -6% -6% -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	201,0	35%	12,5%
Depreciation -50,6 -8% EBIT 66,5 11% Interest income (expense) -38,1 -6% Income from minority equity interests -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-97,5	-17%	11,8%
## 11% ## 11% ## 11% ## 128	103,5	18%	13,1%
nterest income (expense) ncome from minority equity interests -38,1 -6% -0,2 0% 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-41,2	-7%	22,9%
Income from minority equity interests -0,2 0% EBT 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	62,3	11%	6,7%
ncome from minority equity interests -0,2 0% 28,1 4% Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-17,4	-3%	119,4%
Corporate income tax -4,4 -1% NET INCOME before minorities 23,7 4%	-0,1	0%	144,4%
NET INCOME before minorities 23,7 4%	44,9	8%	-37,2%
	-4,8	-1%	-6,5%
Minority interests 1,6 0%	40,1	7 %	-40,9%
	-16,4	-3%	-109,9%
NET INCOME 25,3 4%	23,8	4%	6,6%

Financial highlights and other relevant issues

- Non-recurrent items: €28.46m in non-recurrent revenues, explained by the proforma capital gain from the sale & lease back transaction of three hotels in Spain, signed as of 16th of June 2008.
- Financial Expenses: Financial Expenses rose to €38.09m from €17.36m, of which €8.41m can be explained
 by the decline in the share price of the NH share that is linked to the equity swap covering the stock options
 plan approved in 2007. The remaining part is due to the increased in total debt from last year corporate
 transactions.
- Minority Interest: the difference of both periods basically relates to the accounting of badwill arisen from last year acquisition of Jolly Hotels.

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Real Estate Activity

- Sotogrande's real estate activity generated revenues of €7.35m, compared to €16.14m for the same period
 in 2007. The drop in sales is explained by the timetable for handing over keys to apartment houses and the
 general slowdown in the real estate sector in Spain.
- EBITDA has decreased to €2.11m from €5.53m for the same period in 2007. Net income has declined to €0.96m, compared to €3.12m for the five months of last year.
- At May 31st 2008, Sotogrande had committed sales, not yet accounted for on the books, of €76.64m. Most
 of these sales correspond to the residential development of Ribera del Marlin and berths in La Marina.

New Developments

So far in 2008, eight new hotels with 1.445 rooms have been opened.

Particularly noteworthy is the incorporation of NH Paseo del Prado into the group under a lease formula.
 This addition gives NH an excellent hotel with a first-class location.

Hotels Openings since January 1st 2008

Hotels	City	Contract	# Rooms
NH Victoria Palace	El Escorial (Spain)	Leased	78
NH Paseo del Prado	Madrid (Spain)	Leased	114
NH Orio al Serio	Bergamo (Italy)	Leased	118
NH Linate	Linate (Italy)	Leased	67
NH Savona Darsena	Savona (Italy)	Leased with Call Option	92
NH Sparrenhorst	Nunspeet (Holland)	Owned	117
NH Monterrey	Monterrey (Mexico)	Leased	217
EDENH Real Arena	Dominician Rep.	Management	642
New Openings			1.445

Asset management

In order to maximise the return on the capital employed in each of the business units, NH has embarked on an asset rationalization program that includes the sale of those assets failing to generate enough value for the group, both from a strategic or economic point of view. NH does not consider franchising to be an adequate means of growth today. Accordingly, it has cancelled all the contracts inherited from the acquisition of the Italian chain Jolly Hotels.



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Hotels which left the Group NH from January 1st, 2008

Hotels	City	Contract	# Rooms
NH Weinheim Ottheinrich	Germany	Leased	25
Jolly Hotel Stendhal	Italy	Franchise	62
Jolly Hotel Salerno	Italy	Franchise	104
Jolly Hotel Della Valle	Italy	Franchise	120
Jolly Hotel Messina	Italy	Franchise	96
Jolly Hotel Siracusa	Italy	Franchise	100
NH Sao Paulo	Brasil	Owned	135
Total Exits			642

Additionally, the company has entered into a "Sale&Lease-Back" agreement by which three properties in Spain have been disposed. NH Hoteles retains a long-term lease agreement with an option to buy back the asset under certain conditions. The total sale price has reached €49.5 millions, with a capital gain of €28.5 million and a cash net of taxes consideration of €44.4.

Hotels	City	# Rooms
NH Ciudad de Santander	Santander	62
NH Luz Huelva	Huelva	107
NH Alcala	Madrid	146
Total		315
Price (€MM)		49,5

Progress of the Expansion Plan (18,000 rooms 2007-2009)

In the 76 weeks since January 1, 2007, the number of NH rooms has increased by 8.601 (49 hotels), which is in line with the 18.000 target 2007-2009 plan.

Since January 2007, the new projects are distributed geographically as follows: 41.9% in Central and Eastern Europe: Germany, Holland, Belgium, Poland, Hungary, Switzerland, Austria, Czech Republic and France; 31.7% in Southern Europe: Spain and Italy; and 26.3% in Latin America and other countries.

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Signed projects from January 1st and June 16th, 2008

New Hotel Projects	City	Contract	# Rooms	Opening
1	San Sebastián de los Reyes, Spain	Leased	120	2010
2	Lejona, Vizcaya, Spain	Management	125	2009
3	La Laguna, Tenerife, Spain	Management	105	2009
4	Buenos Aires, Argentina	50% Owned	185	2008
5	Madrid, Spain (Extension)	Leased	15	2010
6	Olomouc, Czech Republic	Management	136	2009
7	Dresden, Germany	Leased	235	2010
8	Gerona, Spain	Leased	115	2010
9	Rotterdam, Holland	Leased with Call Option	280	2012
10	Cartagena, Spain	Leased	100	2010
11	Porriño, Spain	Management	67	2010
12	Parma, Italy	Leased	118	2012
Operating Hotels	City	Contract	# Rooms	Opening
13	Nunspeet, Holland	Owned	117	2008
14	Madrid, Spain	Leased	114	2008
15	México (Extension p. Vallarta)	Management	194	2008
16	México (Extension Cancun)	Management	104	2008
17	Bussum, Holland (Extension)	56% Owned	42	2009
18	Mar de Plata, Argentina	Management + 20% Owned	573	2009
Total Signed Projects			2.745	

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GRUPO NH HOTELES BY COUNTRIES

R= ROOMS; H= HOTELS; CO= CALL OPTION; L= LEASED; O= OWNED; M= MANAGED; F= FRANCHISE

	R	Н	СО	L	R	0	R	М	R	F	R
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ARGENTINA	1.240	9	0	0	0	9	1.240	0	0	0	0
URUGUAY	136	1	0	0	0	1	136	0	0	0	0
MEXICO	3.270	16	0	5	679	6	1.261	5	1.330	0	0
CHILE	122	1	0	0	0	1	122	0	0	0	0
CUBA	968	2	0	0	0	0	0	2	968	0	0
PORTUGAL	313	3	0	3	313	0	0	0	0	0	0
SPAIN	14.266	128	0	88	10.056	18	2.534	22	1.676	0	0
ITALY	8.128	57	0	31	4.762	16	2.449	7	625	3	29
ENGLAND	596	3	0	1	121	1	275	1	200	0	0
HOLLAND	5.978	32	2	12	1.672	19	4.226	1	80	0	0
BELGIUM	1.632	11	0	2	434	9	1.198	0	0	0	0
GERMANY	10.061	57	17	57	10.061	0	0	0	0	0	0
SWITZERLAND	632	5	0	3	400	2	232	0	0	0	0
AUSTRIA	1.220	7	4	7	1.220	0	0	0	0	0	0
HUNGARY	160	1	0	1	160	0	0	0	0	0	0
RUMANIA	161	2	0	1	83	0	0	1	78	0	0
LUXEMBURG	148	1	1	1	148	0	0	0	0	0	0
SOUTHAFRICA	240	2	0	1	198	1	42	0	0	0	0
DOMINICAN REPUBLIC	642	1	0	0	0	0	0	1	642	0	0
UNITED STATES	242	1	0	0	0	1	242	0	0	0	0
FRANCE	314	2	0	1	152	1	162	0	0	0	0
OPENED HOTELS	50.469	342	24	214	30.459	85	14.119	40	5.599	3	29

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SIGNED PROJECTS OF GRUPO NH HOTELES

R= ROOMS; H= HOTELS; CO= CALL OPTION; L= LEASED; O= OWNED; M= MANAGED; F= FRANCHISE

	R	Н	СО	L	R	0	R	М	R	F	R
ARGENTINA	972	3	0	0	0	2	399	1	573	0	0
MEXICO	1.539	5	0	1	132	1	142	3	1.265	0	0
CUBA	150	0	0	0	0	0	0	0	150	0	0
SPAIN	1.805	14	0	11	1.477	0	19	3	309	0	0
ITALY	1.552	11	0	8	1.077	1	217	2	258	0	0
HOLLAND	698	3	1	2	327	1	371	0	0	0	0
GERMANY	623	2	0	2	623	0	0	0	0	0	0
AUSTRIA	300	0	0	0	300	0	0	0	0	0	0
HUNGARY	114	1	0	1	114	0	0	0	0	0	0
POLAND	213	2	0	1	119	0	0	1	94	0	0
CZECH REPUBLIC	506	3	0	2	370	0	0	1	136	0	0
SOUTHAFRICA	190	1	0	0	0	0	0	1	190	0	0
SENEGAL	310	2	0	0	0	0	0	2	310	0	0
DOMINICAN REPUBLIC	575	2	0	0	0	0	0	2	575	0	0
COLOMBIA	396	2	0	0	0	2	396	0	0	0	0
FRANCE	488	2	0	2	488	0	0	0	0	0	0
	•										
TOTAL PROJECTS	10.431	53	1	30	5.027	7	1.544	16	3.860	0	0